



Agenda Date: 2/6/02

Agenda Item: 4A

**STATE OF NEW JERSEY**

***Board of Public Utilities***

*Two Gateway Center  
Newark, NJ 07102*

**TELECOMMUNICATIONS**

IN THE MATTER OF THE PETITION FOR AN )  
ORDER AUTHORIZING BRIDGECOM )  
INTERNATIONAL, INC. TO PROVIDE )  
LOCAL EXCHANGE AND INTEREXCHANGE )  
TELECOMMUNICATIONS SERVICES )  
THROUGHOUT NEW JERSEY )

**ORDER OF APPROVAL**

DOCKET NO. TE01010040

(SERVICE LIST ATTACHED)

BY THE BOARD:

By letter dated January 17, 2001, BridgeCom International, Inc. (Petitioner or BridgeCom) filed a petition with the Board of Public Utilities (Board) requesting authority to provide local exchange and interexchange services throughout the State of New Jersey. In addition, BridgeCom responded to a Staff questionnaire by letter dated August 9, 2001 and to Staff interrogatories by letter dated December 11, 2001.

According to the petition, Petitioner was incorporated under the laws of the State of Delaware on June 26, 2000. Petitioner's principal offices are located at 116 Radio Circle, Suite 300, Mount Kisco, New York 10549. Petition at 1.

Petitioner submitted copies of its Articles of Incorporation, New Jersey Certificate of Good Standing and its New Jersey Certificate of Authority to Operate as a Foreign Corporation. Petition at 2, Exhibit 1. December 11, 2001 letter. According to the petition, BridgeCom was formed to provide local exchange and interexchange services. Petition at 1. Petitioner advised that it is currently authorized to provide facilities-based and resold local exchange in New York, facilities-based local exchange in Pennsylvania, resold local exchange in Massachusetts, facilities-based interexchange in New York and resold interexchange in 13 states including New Jersey. No complaints have been received regarding its New Jersey resold services. BridgeCom advised that it has not been denied authority to provide telecommunications services in any state. In addition, BridgeCom indicated that it has no pending civil, criminal or administrative actions against it. BridgeCom advised that it is currently negotiating an interconnection agreement with Verizon New Jersey.

In its petition, Petitioner advised that it seeks authority to offer local exchange and interexchange telecommunications services to residential and business customers

throughout New Jersey. Petitioner's services will include, but not be limited to basic two-way local business and residential lines, custom calling features (such as three way calling, call forward, call waiting, speed calling). Class service features will also be offered, such as caller I.D., automatic redial, recall, customer originated trace, busy verification and interrupt services, trap circuit service, centrex services, Integrated Services Digital Network (ISDN) services, private line services, PBX trunk access, direct inward dialing (DID) services and a variety of DSL-based services. Petition at 4. BridgCom intends to provide service via resale and using UNEs. Petition at 3.

Petitioner requested a waiver of N.J.A.C. 14:1-4.3 and 14:1-5.15, which require that its books and records be maintained in accordance with the Uniform System of Accounts (USOA) and within the State of New Jersey. In the interest of efficiency and to prevent undue burden, Petitioner requested permission to maintain its books and records in accordance with Generally Accepted Accounting Principles (GAAP). Petition at 6. Petitioner also requested permission to keep all books, records, documents and other writings incident to the conduct of Petitioner's business in the State of New Jersey at Petitioner's corporate offices in Mount Kisco, New York. Petition at 6. Petitioner also stated that, upon written notice from the Board, it will produce its books and records at such time and place within New Jersey as the Board may designate and will pay any reasonable expenses for examination of the records. Petition at 7.

Petitioner asserted that approval of its petition will further the public interest by expanding the availability of competitive telecommunications services in the State of New Jersey. Petition at 6. Petitioner also asserted that approval of this petition will provide New Jersey customers with access to new technologies and service choices and will permit customers to achieve increased efficiencies and cost savings. Petition at 6.

With regard to its technical and managerial qualifications, BridgeCom stated that it possesses the technical capability and managerial qualifications to operate and manage its telecommunications operations in the State of New Jersey. Petition at 5. Petitioner submitted the professional biographies of its key personnel who, according to BridgeCom, are well qualified to execute its business plans, and have extensive managerial and technical experience in the telecommunications industry. Petition at 5, Exhibit 2.

Petitioner has submitted, as evidence of its financial qualifications, pro forma financials for its New Jersey operations.

The Division of the Ratepayer Advocate, by letter dated May 31, 2001, recommended approval of this petition.

## DISCUSSION

On February 8, 1996, the federal Telecommunications Act of 1996, P.L. 104-104, 110 Stat. 56, codified in scattered sections of 47 U.S.C. §151 et seq., was signed into law, removing barriers to competition by providing that:

[n]o State or local statute or regulation, or other State or local legal requirement, may prohibit or have the effect of prohibiting the ability of any entity to provide any interstate or intrastate telecommunications service.

[47 U.S.C. §253(a)].

Therefore, Board approval of Petitioner's entry into the telecommunications marketplace is required, assuming Petitioner meets all other requirements, including, but not limited to, a demonstration of financial, technical and managerial integrity.

In considering this petition, the Board recognizes its obligation not to prohibit entry into intrastate telecommunications markets. 47 U.S.C. §253(a). Approval is also in keeping with the New Jersey State Legislature's decision that it is the policy of the State to provide diversity in the supply of telecommunications services, and its findings that competition will "promote efficiency, reduce regulatory delay and foster productivity and innovation" and "produce a wider selection of services at competitive market-based prices." N.J.S.A. 48:2-21.16(a)(4); N.J.S.A. 48:2-21.16(b)(1) and (3).

Therefore, having reviewed BridgeCom's petition and the information supplied in support thereof, the Board FINDS that Petitioner has demonstrated that it possesses the requisite financial, technical and managerial resources, which are necessary to provide telecommunications services in New Jersey. Accordingly, the Board HEREBY AUTHORIZES Petitioner to provide local exchange and interexchange telecommunications services in New Jersey subject to approval of its tariff. The Board notes that Petitioner will not be able to provide telecommunications services until a tariff is approved by the Board.

Regarding the Petitioner's request for waivers of Board rules, the Board FINDS that the Petitioner has demonstrated good cause why the Board should grant relief from its requirements that Petitioner maintain its books and records under the USOA and within New Jersey. Therefore, subject to the Petitioner's continuing responsibility to provide the Board its books and records upon 48 hours notice, and in the manner requested, and to pay to the Board any reasonable expenses or charges incurred by the Board for any investigation or examination of these books and records, the Board APPROVES Petitioner's request for the exemptions from maintaining its books and records in New Jersey and under the USOA.

DATED: 02/06/02

BOARD OF PUBLIC UTILITIES  
BY:

(signed)  
JEANNE M. FOX  
ACTING PRESIDENT

(signed)  
FREDERICK F. BUTLER  
COMMISSIONER

(signed)  
CAROL J. MURPHY  
COMMISSIONER

(signed)  
CONNIE O. HUGHES  
COMMISSIONER

ATTEST:

(signed)  
HENRY M. OGDEN  
ACTING BOARD SECRETARY